

Your Business. Our Logistics.

Streamline your supply chain with the Mid-Atlantic's premier logistics resource





Kanban: Overview

Kanban works with Mid-Atlantic-based operations to drive time and cost out of their inbound and outbound supply chains. We're proud to serve companies in aerospace, food, auto, and advanced manufacturing — industries that demand the most exacting quality standards.

Kanban customers benefit from:

- 1 million square feet of space located between New York and Florida, minutes from I-95 – we can reach all major East Coast markets in 1 day.
- A focus on quality management <u>Kanban warehouses</u> are certified to the ISO 9001:2015 and AS 9100 (aerospace) quality standards.
- · A full-featured WMS that is RF-enabled for accurate, paperless processing.



Key Services









Increase manufacturing plant efficiency

You focus on production, while Kanban handles all related logistical details.

Our services include:

- <u>Storage and inventory management</u>. Kanban can establish an inbound logistics warehouse to receive, store and prepare goods for JIT shipment to your plant.
- <u>Parts procurement</u>. We can research, source and purchase packaging materials and consumable parts. This frees up not only your cash but also your purchasing professionals, who can spend that time working with strategic suppliers.
- <u>Vendor managed inventory</u>. Inventory is held at Kanban's materials warehouse close to your plant and you are billed for the parts only as you use them.
- <u>Kitting Solutions and JIT delivery</u>. Focus your skilled labor on making products, while Kanban handles pre-manufacturing assembly, kitting, and logistics tasks.

Benefits for You

- Open up space in your plant
- Preserve your capital
- Speed cash flow
- Increase productivity on the line.

"I have worked in logistics throughout the world for more than 30 years and I've come across very few teams as dependable as Kanban."

Large Aerospace & Defense Manufacturer



Distribute and import products for less

Kanban offers a million square feet of modern warehouse space in North Carolina to support the distribution of finished goods to market. From our 5-facility, Mid-Atlantic campus, you can reach over 70% of the U.S. population in 1 day.

- <u>Public warehousing</u> create a flexible storage solution that scales based on seasonality and other volume fluctuations.
- Contract Warehousing custom solutions with dedicated space and facilities.
- Fulfillment warehouse B2C distribution from a central Mid-Atlantic location.
- <u>Proximity to ports for distribution of imports</u> the ports at Hampton Roads/Norfolk, VA and Wilmington, NC are two hours from our campus.
- <u>Food-grade</u>, <u>climate-controlled warehouse space</u> perfect for your food, pharmaceutical or nutraceutical products.
- **Immediate start up** we're talking days, not weeks.

Benefits for You

- Increase speed to market
- Preserve your capital by leveraging our existing infrastructure
- Manage seasonality with a variable rate structure
- Serve consumer and business customers through a single provider

"When we don't hear about a warehouse, that is a good thing. I rarely hear any 'noise' about Kanban's operations. I have 15 warehouses across the country and Kanban's is one of the best."

Major Plastics Manufacturer



Streamline your supply chain

Foreign Trade Zone

Kanban operates the only activated, general purpose foreign trade zone in Eastern North Carolina. We help customers speed customs clearance, adapt and manufacture products, and improve cash flow by deferring duties on imports.

Cross Dock

We provide a convenient warehouse for short-term storage and freight transfer. Our cross docking service makes your drivers more efficient. If they are late or early for an appointment, we can receive the goods and get them back on the road.

Packaging

We help customers postpone final product configuration and packaging until just prior to distribution. Packaging services include kitting, boxing, repackaging, instruction manual printing, and inserts.

Transload

Kanban supports your intermodal shipping strategies. We handle container freight from the ports, as well as direct rail shipments. Our Rocky Mount, NC transload facility is a premier provider in CSX's TransFLO program.

"Kanban's foreign trade zone allows me to avoid U.S. Customs at the port and ship my containers out immediately. This saves me time and I avoid paying duties until product ships out of the Kanban FTZ facility."

Industrial Product Importer



Certifiably good

ISO 9001:2015 Certified

Adherence to ISO requirements gives customers confidence that Kanban has the rigorous process disciplines and systems to meet their exacting standards.

AS9100 Certified (Aerospace)

This quality management system is recognized by the Federal Aviation Administration as the standard for the aerospace industry.

AIB International Superior-rated

Each Kanban warehouse has a rigorous yearly inspection by this organization, which audits food facilities for safety and cleanliness.

C-TPAT Compliant

Kanban is fully compliant with the *Customs-Trade Partnership Against Terrorism*, which develops measures to guard against illegal smuggling of dangerous cargo by terrorists.











Our approach

Thanks for thinking about Kanban for your logistics needs.

We've spent the last 30 years building very sophisticated logistics management capabilities. But what distinguishes Kanban – what really drives value at the end of the day – is our team's approach to managing customer relationships.

Very simply: we treat customers like part of our business family.

How do you treat family?

- You give them your best, every hour of every day.
- When they're in trouble, you've got their back doing whatever it takes to help.
- You're honest with them, even when it hurts.
- And you're there with suggestions, helping them to be the best they can be.

As Kanban's business has grown, we've held fast to this simple philosophy. And we'll continue to embrace it, acting as an extension of your operational team.

If you've got a challenge, let's talk. We'd love an opportunity to earn your trust and earn your business.



Billy Wooten, CEO



Let's Talk

We'd love an opportunity to discuss your logistics needs directly. This could be just a short phone chat, or a more detailed discussion.

TALK WITH A KANBAN SPECIALIST