

Your Business. Our Logistics.

Streamline your food supply chain with the Mid-Atlantic's premier logistics resource





Kanban: Overview

Kanban works with Mid-Atlantic-based operations to drive time and cost out of their supply chains. We have a strategic focus on food-grade warehousing, supporting both inbound distribution of raw materials to food processing plants and final distribution of finished goods.

Kanban customers benefit from:

- Temperature-controlled storage space in Eastern North Carolina, minutes from I-95
- A focus on <u>quality management</u> Kanban warehouses are certified to the ISO 9001:2015 quality standard
- A <u>full-featured WMS</u> that can manage expiration date tracking and the most complex stock rotation protocols



Key Services





Food Logistics Focus

Kanban serves <u>food industry</u> customers from multiple temperature-controlled, food-grade warehouses. We make sure your products stay fresh and compliant with FDA requirements, as well as your own strict standards.

- **Superior rated by AIB International.** Each Kanban warehouse has a rigorous yearly inspection by AIB, which audits food facilities for safety and cleanliness.
- Climate controlled space. We auto-monitor temperatures to stay within spec.
- **Full traceability.** We can quickly isolate products to the lot level in case of recalls.
- <u>Direct rail siding</u>. At select Kanban warehouses, you have the option of using lower-cost rail shipping.

Benefits for You

- Ensure FDA compliance
- Maintain product
 quality and integrity
- Reduce your risk
- Achieve variable cost pricing

"Unlike straight storage, pack-out projects like ours require careful attention to detail. Kanban handles these details in an efficient, businesslike manner with a high degree of responsiveness and good communication."

Gourmet Nut Company



REQUEST SALES CONSULTATION



Increase food processing plant efficiency

You focus on production, while Kanban handles all related logistical details.

Our services include:

- <u>Storage and inventory management.</u> Kanban can establish an inbound logistics warehouse to receive, store and prepare goods for JIT shipment to your plant.
- **<u>Procurement.</u>** We can research, source and purchase packaging materials. This frees up not only your cash but also your purchasing professionals, who can spend that time working with strategic suppliers.
- <u>Vendor managed inventory.</u> Inventory is held at Kanban's materials warehouse close to your plant and you are billed for only the inventory you use.

Benefits for You

- Open up space in your plant
- Preserve your capital
- Speed cash flow
- Increase productivity on the line.

"Kanban is in an ideal location to provide fast delivery to some of our key food manufacturing customers. The team there is friendly, professional and responsive. When I ask for something, it gets done."

Dried Fruits Company



REQUEST SALES CONSULTATION



Distribute and import products for less

Kanban offers a million square feet of modern warehouse space in North Carolina to support the distribution of finished goods to market. From our 5-facility, Mid-Atlantic campus, you can reach over 70% of the U.S. population in 1 day.

- <u>Public warehousing</u>. Create a flexible storage solution that scales based on seasonality and other volume fluctuations.
- Contract warehousing. Custom solutions with dedicated space and facilities.
- **Fulfillment warehouse**. B2C distribution from a central Mid-Atlantic location.
- **Proximity to ports for distribution of imports**. The ports at Hampton Roads/Norfolk, VA and Wilmington, NC are two hours from our campus.
- Immediate start-up we're talking days, not weeks.

Benefits for You

- Increase speed to market
- Preserve your capital by leveraging our existing infrastructure
- Manage seasonality with a variable rate structure
- Serve consumer and business customers through a single provider



REQUEST SALES CONSULTATION

"When we don't hear about a warehouse, that is a good thing. I rarely hear any 'noise' about Kanban's operations. I have 15 warehouses across the country and Kanban's is one of the best."

Major Food Container Manufacturer



Streamline Your Supply Chain

Cross Dock

We provide a convenient warehouse for short-term storage and freight transfer. Our <u>cross docking service</u> makes your drivers more efficient. If they are late or early for an appointment, we can receive the goods and get them back on the road.

Packaging

We help customers postpone final product configuration and packaging until just prior to distribution. Packaging services include kitting, boxing, repackaging, instruction manual printing, and inserts.

Transload

Kanban supports your <u>intermodal</u> <u>shipping strategies</u>. We handle container freight from the ports, as well as direct rail shipments. Our <u>Rocky</u> <u>Mount, NC transload facility</u> is a premier provider in CSX's TransFLO program.



Certifiably Good

ISO 9001:2015 Certified

Adherence to ISO requirements gives customers confidence that Kanban has the rigorous process disciplines and systems to meet their exacting standards.

AS9100 Certified (Aerospace)

This quality management system is recognized by the Federal Aviation Administration as the standard for the aerospace industry.

AIB International Superior-rated

Each Kanban warehouse has a rigorous yearly inspection by this organization, which audits food facilities for safety and cleanliness.

C-TPAT Compliant

Kanban is fully compliant with the *Customs-Trade Partnership Against Terrorism,* which develops measures to guard against illegal smuggling of dangerous cargo by terrorists.











Our Approach

Thanks for thinking about Kanban for your logistics needs.

We've spent the last 30 years building very sophisticated food logistics capabilities. But what distinguishes Kanban – what really drives value at the end of the day – is our team's approach to managing customer relationships.

Very simply: we treat customers like part of our business family.

How do you treat family?

- You give them your best, every hour of every day.
- When they're in trouble, you've got their back doing whatever it takes to help.
- You're honest with them, even when it hurts.
- And you're there with suggestions, helping them to be the best they can be.

As Kanban's business has grown, we've held fast to this simple philosophy. And we'll continue to embrace it, acting as an extension of your operational team.

If you've got a challenge, let's talk. We'd love an opportunity to earn your trust and earn your business.



Billy Wooten, CEO



Let's Talk

We'd love an opportunity to directly discuss how to make your food supply chain more efficient. This could be just a short phone chat, or a more detailed discussion.

TALK WITH A KANBAN SPECIALIST