

# Your Business. Our Logistics.

Streamline your aerospace industry supply chain  
with the Mid-Atlantic's premier logistics resource



# Kanban: Overview

Kanban works with Mid-Atlantic-based operations to drive time and cost out of their inbound and outbound supply chains. The aerospace sector is a strategic focus for our company and we've been proud to serve customers in the aerospace and defense industry for many years. Kanban customers benefit from:

- 1 million square feet of space located between New York and Florida, minutes from I-95 – we can reach all major East Coast markets in 1 day.
- A focus on quality management – [Kanban warehouses](#) are certified to the ISO 9001:2015 and AS 9100C (aerospace) [quality standards](#).
- A full-featured WMS that is RF-enabled for accurate, paperless processing.



## Key Services



Manufacturing  
Logistics



Warehousing  
& Distribution



Product Rework  
& Value-Added  
Services

# Aerospace industry focus

## AS9100 Certified (Aerospace)

This quality management system is recognized by the Federal Aviation Administration as the standard for the aerospace industry.



## C-TPAT Compliant

Kanban is fully compliant with the *Customs-Trade Partnership Against Terrorism*, which develops measures to guard against illegal smuggling of dangerous cargo by terrorists.



## Hazmat Certified

Kanban staff are Hazmat Certified to handle hazardous materials. Rigorous training ensures compliant handling and shipping methods for dangerous chemicals and gases.



## Full Traceability

Using our WMS, we can quickly isolate products to the lot level and identify ship-to points for products containing such parts.



# Increase manufacturing plant efficiency

You focus on production, while Kanban handles all related logistical details.

Our services include:

- **Storage and inventory management.** Kanban can establish an inbound logistics warehouse to receive, store and prepare goods for JIT shipment to your plant.
- **Parts procurement.** We can research, source and purchase packaging materials and consumable parts. This frees up not only your cash but also your purchasing professionals, who can spend that time working with strategic suppliers.
- **Vendor managed inventory.** Inventory is held at Kanban's materials warehouse close to your plant and you are billed for the parts only as you use them.
- **Kitting solutions and JIT delivery.** Focus your skilled labor on making products, while Kanban handles pre-manufacturing assembly, kitting, and logistics tasks. We have experience building sophisticated kits for line-side delivery.

## Benefits for You

- Open up space in your plant
- Preserve your capital
- Speed cash flow
- Increase productivity on the line.

**“I have worked in logistics throughout the world for more than 30 years and I’ve come across very few teams as dependable as Kanban.”**

Large Aerospace & Defense Manufacturer

# Distribute products and service parts

The Carolinas are a hub for aerospace manufacturing. For suppliers to these manufacturers, we can store parts close by to improve service levels. Kanban offers a million square feet of modern warehouse space in Eastern North Carolina. For manufacturers, we can provide central storage for service parts and manage shipments to commercial and military locations anywhere in the world.

- **Service parts planning.** Maintain only the inventory you need.
- **Inventory management.** Our advanced [warehouse management system](#) manages expiration dates and can manage inventory to the lot level for precise tracking and tracing.
- **Returns processing.** Kanban can receive and inspect returned parts and process them based on the precise rules you set.

## Benefits for You

- Improve customer service
- Reduce vehicle and aircraft downtime
- Preserve your capital by leveraging our existing distribution infrastructure
- Comply with FAA and other regulatory requirements

**“When we don’t hear about a warehouse, that is a good thing. I rarely hear any ‘noise’ about Kanban’s operations. I have 15 warehouses across the country and Kanban’s is one of the best.”**

Major Plastics Manufacturer

# Streamline Your Supply Chain

## Foreign Trade Zone

Kanban operates the only activated, general purpose [foreign trade zone](#) in Eastern North Carolina. We help customers speed customs clearance, adapt and manufacture products, and improve cash flow by deferring duties on imports.

## Cross Dock

We provide a convenient warehouse for short-term storage and freight transfer. Our [cross docking service](#) makes your drivers more efficient. If they are late or early for an appointment, we can receive the goods and get them back on the road.

## Kitting

Kanban does kit assembly to speed the production process. For a manufacturer of safety devices for military and commercial transport vehicles, Kanban does component sub-assembly at our warehouse and delivers finished kits to the line.

## Transload

Kanban supports your [intermodal shipping strategies](#). We handle container freight from the ports, as well as direct rail shipments. Our [Rocky Mount, NC transload facility](#) is a premier provider in CSX's TransFLO program.

**“Kanban’s foreign trade zone allows me to avoid U.S. Customs at the port and ship my containers out immediately. This saves me time and I avoid paying duties until product ships out of the Kanban FTZ facility.”**

Industrial Product Importer

# Our Approach

## Thanks for thinking about Kanban for your logistics needs.

We've spent the last 30 years building very sophisticated logistics management capabilities. But what distinguishes Kanban – what really drives value at the end of the day – is our team's approach to managing customer relationships.

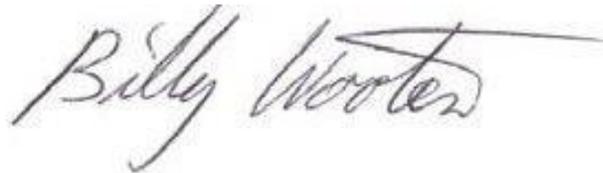
Very simply: we treat customers like part of our business family.

## How do you treat family?

- You give them your best, every hour of every day.
- When they're in trouble, you've got their back – doing whatever it takes to help.
- You're honest with them, even when it hurts.
- And you're there with suggestions, helping them to be the best they can be.

As Kanban's business has grown, we've held fast to this simple philosophy. And we'll continue to embrace it, acting as an extension of your operational team.

If you've got a challenge, let's talk. We'd love an opportunity to earn your trust and earn your business.



Billy Wooten, CEO

# Let's Talk

We'd love an opportunity to discuss your logistics needs directly. This could be just a short phone chat, or a more detailed discussion.

TALK WITH A KANBAN SPECIALIST